A school needs to license 3,800 Staff + 86,500 Students

**Microsoft 365 Education**

- **Ongoing offer**
  - Yearly cost/license $69
  - Purchased staff licenses

- **Covered student licenses**

- **Room to grow**

- **Cost to your school**
  - $262,000

**G Suite Enterprise for Education**

- **Temporary promotion (years 1-3)**
  - Yearly cost/license $24
  - Purchased staff licenses

- **Covered student licenses**

- **Additional staff licenses to cover all students**

- **Cost to your school**
  - $207,600

**G Suite Enterprise for Education**

- **Standard offer (after 4 years)**
  - Yearly cost/license $48
  - Purchased staff licenses

- **Covered student licenses**

- **Cost to your school**
  - $4,300,000

**Key**

- Each icon represents 1,000 staff or students

1. Enrollment numbers are based on a real higher education school.
2. Microsoft 365 Education offers room to grow: When you purchase 3,800 staff licenses, you receive up to 152,000 student licenses at no additional cost.
3. When schools purchase G Suite Enterprise for Education licenses for all employees, student licenses are provided at no additional cost.
4. To cover all students at a 1:10 ratio, the school would need to purchase 4,850 additional staff licenses.